BUILDING GENERATIONAL WEALTH IN YOUR COMMUNITIES:

Through Fractionalized Ownership Awareness, Avoidance and Mitigation (FOAAM) Model







OUR PANEL

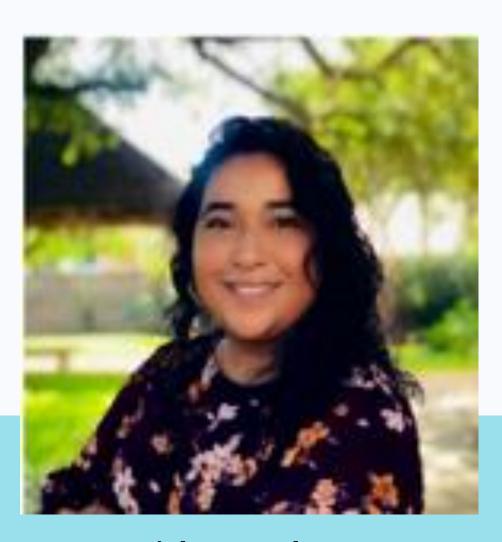


Roger Enriquez

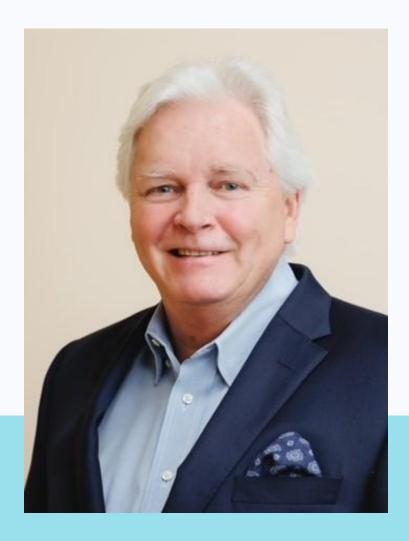
Associate Professor in the
Department of Criminology &
Criminal Justice and Executive
Director of the UTSA's Westside
Community Partnerships



Crystal Requejo
Chief Operating Officer of
Programs & Development
MAUC



Aisha Sanchez
Lead Housing Coordinator
MAUC



Jim Hollerbach
President & CEO of
Hollerbach and Associates

WHAT DO YOU NEED?



Legal Expert

Attorney that will review documents and meet your clients in a culturally competent manner.



Non Profit

Trusted entity in the community that can educate and be available to the communities needs.



Title Research Company

Title report is needed to do the vetting and assists the attorney



Triggers

Know your communities needs and listen to what they need. Get their input and know the triggers that affect them.

LEGAL PARTNER

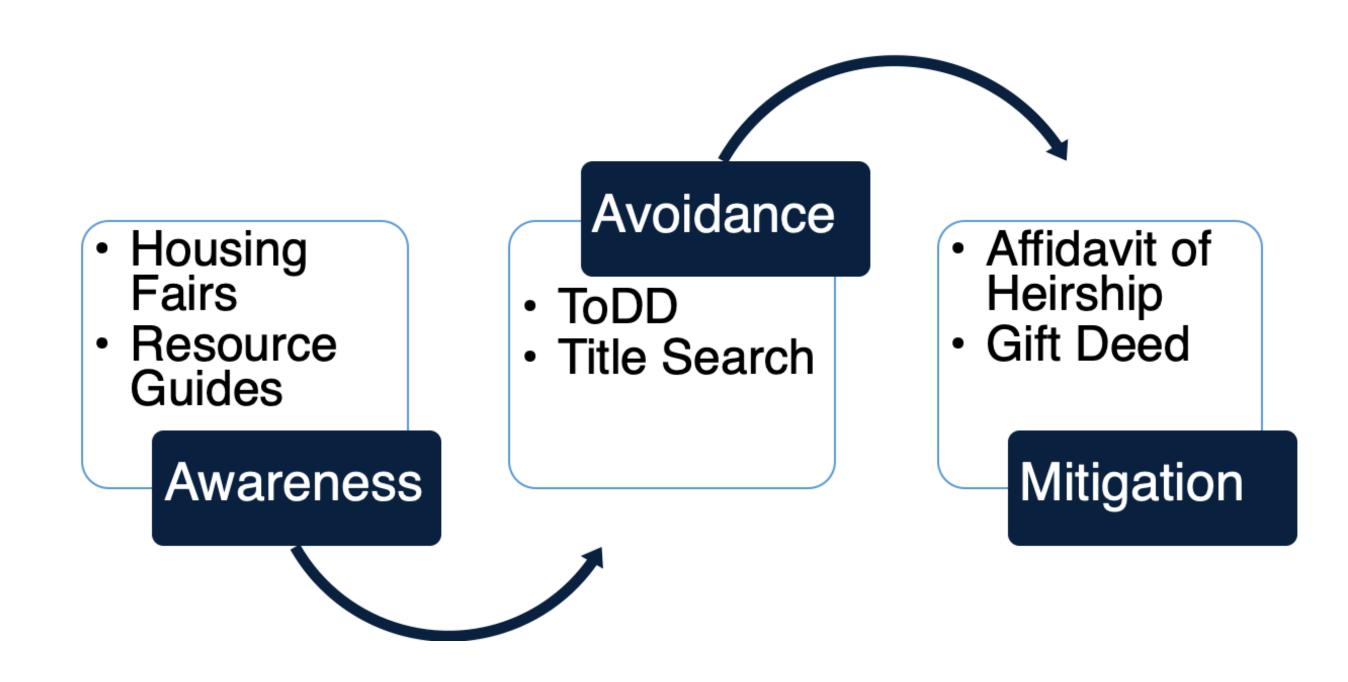
OVERARCHING POLICY TO PRESERVE MARKETABLE TITLE

- •Communities are ecosystems that require maintaining a delicate balance.
- •Equilibrium requires attracting new residents, while simultaneously keeping original residents.
- •Historically marginalized communities are most at-risk.
- •This requires interventions that are intentional about preserving community wealth and assisting original residents in navigating changes in the ecosystem.





Fractionalized Ownership Awareness, Avoidance and Mitigation (FOAAM)







TITLE RESEARCH COMPANY

Why is it important to conduct a title search?

Who benefits from obtaining a title report?

What information is included in a title report?





TITLE SEARCH PROCESS

Getting started

- > Obtain the most information from the client as possible
- ➤ Gather prior deeds or legal documents, family history, dates of death, etc.
- Confirm property location with property tax record

Research

- Conduct thorough search of Official Public Records (deeds, liens, releases) probate records, county/civil district court records
- Probate/heirship documents must be filed or recorded in the county where the property is located to effectively transfer title



Hollerbach&Associates, Inc.

Corporate Office



Title Research, Abstracting & Settlement Services

6700 N. New Braunfels Ave., San Antonio, Texas 78209 Telephone 210-226-2556 Facsimile 210-224-7663

Title Search Report

Filed: 07/01/2020

Amount: \$338.74

Prepared For: MEXICAN-AMERICAN UNITY COUNCIL 2300 WEST COMMERCE, SUITE 200 SAN ANTONIO, TX 78207

HA322787 Order No: Customer Ref No: MHC-117 Order Date: 03/14/2024 Certification Date: 03/14/2024

SUBJECT INFORMATION

DEVORAH C FROST, ET AL; SHARON ALICIA FROST

Property Address: 3332 K ST, SAN ANTONIO TX 78220

County: BEXAR, TX

CONVEYANCE INFORMATION

Record title appears to be in:

SHARON ALICIA FROST AND DEVORAH C. FROST

AFFIDAVIT OF HEIRSHIP Instrument:

SHARON ALICIA FROST AND DEVORAH C. FROST Grantee:

Grantor: THE ESTATE OF BARBARA FROST, DECEASED

20200142361 File No:

AFFIDAVIT OF HEIRSHIP Instrument

Grantee: BARBARA FROST

Grantor: THE ESTATE OF HERBERT FROST, DECEASED File No: 20200142362

WARRANTY DEED W/ VENDOR'S LIEN Instrument:

HERBERT FROST AND WIFE, BARBARA FROST Grantee:

ARTESIA VILLAGE, INCORPORATED, ACTING HEREIN BY AND THROUGH ITS DULY Grantor:

AUTHORIZED OFFICERS

Book/Page: 4823/454 Dated: 08/23/1962 Filed: 09/10/1962

Dated: 05/21/2020 Filed: 07/01/2020

Dated: 05/21/2020

Legal Description: See Attached Exhibit A

VOLUNTARY LIEN INFORMATION

None Found

TAX INFORMATION

APN/Parcel: 509252 Year(s): 2023 Status: Due

Agricultural Exemption: No Homestead Exemption: Yes

Acreage: 0.1993 Property: URBAN

Assessed Value: Land \$54,340.00 + Improvements \$33,660.00 = Total \$88,000.00

Note: This search contains information from Public records and is not to be interpreted as an OPINION OF TITLE, TITLE GUARANTY, ABSTRACT, or TITLE INSURANCE POLICY.

Hollerbach&Associates, Inc. **Title Search Report**

Attached to Order # HA322787

Page 2 of 3

INVOLUNTARY LIEN INFORMATION

None Found

Note: This search contains information from Public records and is not to be interpreted as an OPINION OF TITLE, TITLE GUARANTY,

ABSTRACT, or TITLE INSURANCE POLICY.

Hollerbach&Associates, Inc. **Title Search Report**

Attached to Order # HA322787

Page 3 of 3

EXHIBIT A (LEGAL DESCRIPTION)

LOT 7, BLOCK 2, NEW CITY BLOCK 12,586, ARTESIA VILLAGE, UNIT #1, SAN ANTONIO, BEXAR COUNTY, TEXAS, ACCORDING TO PLAT THEREOF DULY RECORDED IN VOL. 4400, PAGE 96, DEED AND PLAT RECORDS, BEXAR COUNTY, TEXAS.

Note: This search contains information from Public records and is not to be interpreted as an OPINION OF TITLE, TITLE GUARANTY, ABSTRACT, or TITLE INSURANCE POLICY.



The University of Texas at San Antonio College of Public Policy

BRINGING FOAAM TO SCALE

- •Identify, recruit and train more nonprofits that have the capacity and <u>CULTURAL COMPETENCY</u> to offer <u>FOAAM</u> system.
- •Identify, recruit and train more pro-bono attorneys to assist nonprofits with <u>FOAAM</u> system.
- •Identify private bar attorneys that have the expertise to litigate complicated cases and <u>DISSEMINATE BEST PRACTICES</u>.
- •Invest in <u>COMMUNITY APPROPRIATE MEDIA RESOURCES</u> (print, TV, social media) to raise awareness.
- •Consider providing financial incentives to nonprofits that meet criteria and choose to implement FOAMM system.
- •Recruit partner to provide help desk, expertise and logistical support to nonprofits and pro-bono attorneys.

OTHER CHALLENGES

- •Early in the process, we discovered that 43% of homeowners that we assisted NEVER filed the documents at courthouse.
- •FOAAM address legal issues but does not address FAMILIAL ISSUES.
- •Historically marginalized communities are most at-risk, consider a PURELY PLACE-BASED criteria.





NON- PROFIT: TRUSTED PARTNER



Mission

MAUC's mission is to empower our communities through housing, education, and economic opportunity.

Vision

MAUC will be a beacon of hope for helping people improve their lives and their community.

Core Values

Respect Culture Transparency Collaboration Innovation

HOUSING COMMUNITIES

Create and preserve housing communities for low-to-moderate income working families and offer a continuum of place-based supportive services to enable them to become successful, self-sufficient members of their communities.

OBJECTIVE: TO CREATE OR PRESERVE 1,000 NEW AFFORDABLE HOUSING UNITS IN MAUC'S COMMUNITIES.

EDUCATION, EMPOWERMENT & ADVOCACY

Empower individuals by strengthening the family unit, improve educational opportunities for lifelong learning and quality of life for all residents.

OBJECTIVE: CONTINUE TO EVALUATE THE EFFECTIVENESS OF ALL MAUC PROGRAMS AND EMPHASIZE SOCIAL DETERMINANTS OF HEALTH IN RELATION TO MAUC'S STATED MISSION, VISION AND GOALS.

ECONOMIC OPPORTUNITY

Improve wealth creation opportunities in MAUC's communities with a strong economy and enhance prosperity and quality of life for all residents.

OBJECTIVE: COORDINATE, COLLABORATE AND ESTABLISH PARTNERSHIPS TO DEVELOP AN ECONOMIC MASTER PLAN FOR MAUC'S COMMUNITIES.



Moving Communities Forward

HEALTH





HOUSING







Livable Communities

図



Homestead Preservation Center

Connect Low to Moderate Income residents to housing resources appropriate to their needs.

Leverage greater investment in housing; both Single Family and Multi–Family, that respects the cultural and historical assets of the Westside. Protect vulnerable communities from predatory activity and prevent involuntary displacement.

Connect LMI residents to housing resources fitting to their needs



Preserved over \$100M in assets.
Since fall of 2018





TITLE CLEARING

FINANCIAL EMPOWERMENT





HOMESTEAD EXEMPTION EDUCATION

NEGOTIATE PROPERY TAX PAYMENT PLANS

TAX RELIEF FUND

UTSA PROCUREMENT CENTER

COMMUNITY LAND TRUST



MAUC HOMESTEAD
PRESERVATION CENTER
(HPC)

Provide targeted assistance to heirs property owners and other vulnerable households in gentrifying neighborhoods to make sure they access the homestead exemption benefits they are eligible for and do no fall behind on their property taxes.

-Dr. Heather Way

Texas Anti-Displacement Toolkit





EDUCATING THE COMMUNITY ABOUT ESTATE PLANNING:

Three documents that are provided to assist with heirship issues.





Affidavits of Heirship (AOH)



Transfer on Death Deeds (TODDs)



Gift Deeds



Notarize in house



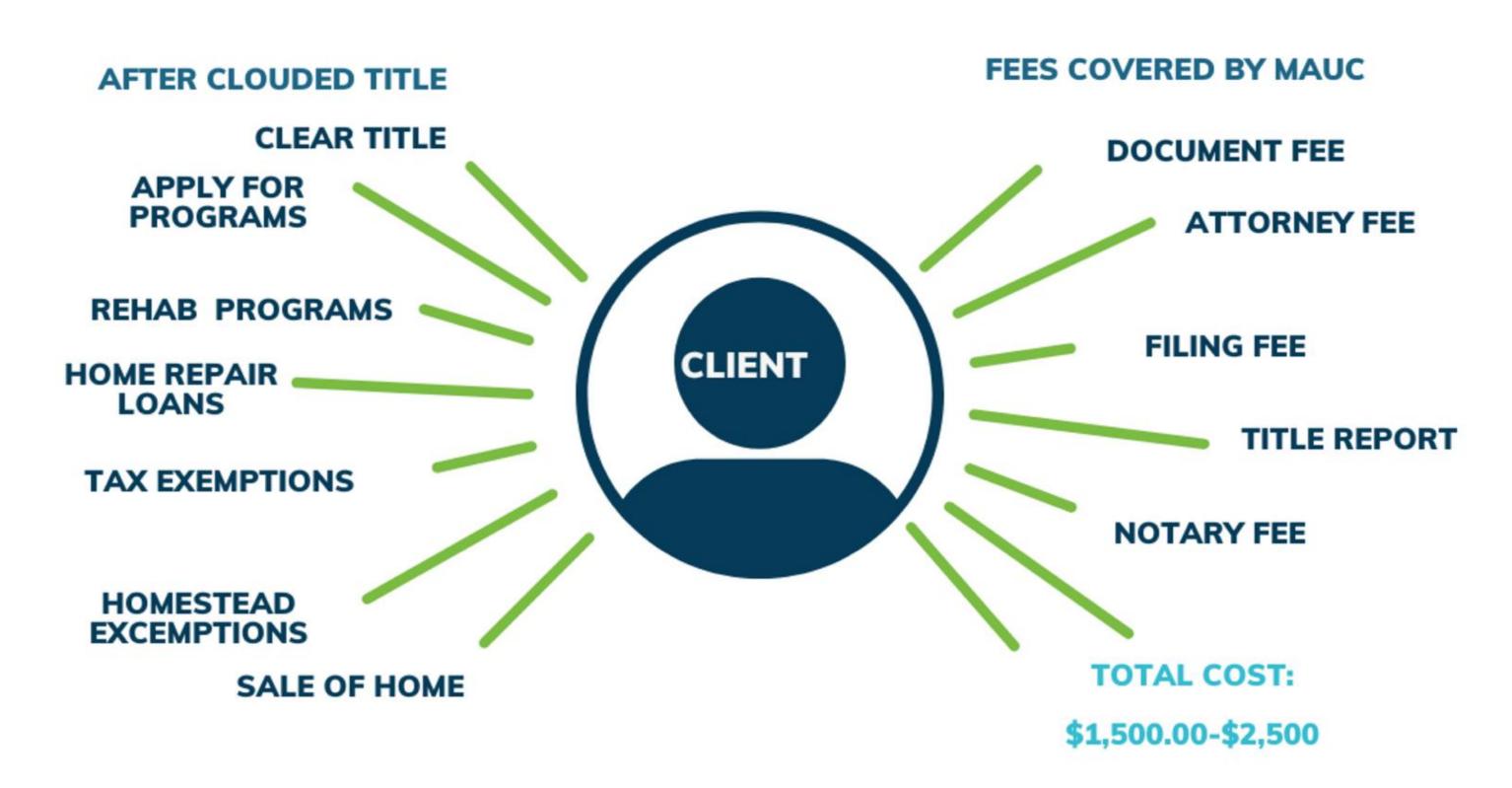
Title Search



File documents and pay fees



MAUC HOMESTEAD HEIRSHIP PROGRAM CLIENT BENEFITS





Questions?

For more information feel free to contact us at:

Roger.Enriquez@utsa.edu jhollerbach@hollerbach.com mhc@mauc.org crequejo@mauc.org



We Know Texas Better.













